SouthEast LinuxFest 2023 Prospectus
June 9-11, 2023

Photos courtesy of Eugene Mah and iXsystems
**Attendee Location**

SELF’s attendees come largely out of the heart of the I-85 corridor. This includes in particular The Research Triangle, Charlotte, Greenville, Spartanburg, and Atlanta. This geographical core represents the biggest areas of government, banking, higher education, high tech, manufacturing, and startups in the entire southeast. So by sponsoring SELF, you cover all the major sectors and tech hubs of the southeast. Other areas of major attendee pull include Washington DC, Birmingham, the I-40 corridor, the I-4 corridor, Chattanooga, and The Grand Strand.

![Attendee Location Map](image)

**Attendee Age by %**

<table>
<thead>
<tr>
<th>Age Group</th>
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<tbody>
<tr>
<td>65+</td>
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<tr>
<td>55-64</td>
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<td>45-54</td>
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<td>35-44</td>
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<td>25-34</td>
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<td>18-24</td>
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<td>13-17</td>
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**Attendee PO Authority by %**

- I don't work in IT
- I live with the IT
- I spec the PO
- I decide on the PO
- I sign the PO

**Attendee Mentality**

One area that is often overlooked is the mentality of the attendees at an event. The people SELF attracts are not people who look at Linux and Open Source as a tool of their 9 to 5 job. These are people who have a deep passion for Linux and Open Source in general. They are the types who would be attending SELF whether or not they had a job dealing with Open Source. They are people who, as SELF has proven with large numbers of successful hires, will jump at the chance to get paid doing what they’re already passionate about.
Standard Tiered Sponsorships

.Edu/Org: $0
- Listing in program guide
- Logo placement on website
- Company page with link on website
- 6ft table with cloth and two chairs in expo hall
- Social media shoutout
- Access to parties if sponsored
- Only available to non-profits, FOSS projects, and educational institutions
- Limited spots available... first come, first serve

Bronze: $500
- Everything listed above plus:
- Access to hospitality suite
- T-Shirt for booth team
- Saturday lunch on us (food trucks)
- Access to parties if not sponsored, 1hr early access if they are

Silver: $1,500
- Everything listed above plus:
- Additional 6ft table with cloth and two chairs
- Non-Ballroom name reference (limited to first two, possibly more, does not carry over to higher tiers)
- Half page color ad in program guide
- 2 tickets to speaker’s BBQ dinner on Friday night
- More prominent website listing
- More prominent location in expo hall

Gold: $3,000
- Everything listed above plus:
- Logo placement in video of all conference presentations released
- Mention in pre-roll audio for all audio of presentations released
- Full page color ad in program guide
- Most prominent logo placement on website
- Most prominent location in expo hall
- Ballroom name reference (limited to first four)
- Additional 2 tickets to speaker’s BBQ dinner on Friday night

Additional Sponsorships

(Note: Spending $1,000 or more in additional sponsorships gets you a Bronze Tier Sponsorship for no additional charge, or an upgrade to the next tier for free on your existing paid Tier Sponsorship.)

Friday Night Party*: $1,000
- Sponsorship used to pay for adult beverages[1] and pizza to be given away for free to attendees. You get to briefly address the crowd and your logo is put up on a projector screen for the duration of the party.

Saturday Night Party*: $1,000
- Sponsorship used to pay for adult beverages[1] and pizza to be given away for free to attendees. You get to briefly address the crowd and your logo is put up on a projector screen for the duration of the party.

Internet*: $1,000
- Sponsorship used to pay for equipment and services to provide free internet for attendees. Includes captive portal advertising.

SouthEast LinuxFest Staff Jerseys: $1,500
High quality full color dye sublimation printed and/or stitched fabric baseball jerseys. Sponsorship includes your logo on both sleeves. These are made from high quality materials from a known provider ... our annual t-shirt manufacturer also does athletic orders. These will be given away to staff members, ambassadors, and repeat dedicated volunteers. Optionally includes name or nickname printed on back of jersey where a player’s name would normally appear. Sponsorship includes up to 5 jerseys of your own choice name/number for your booth team and/or company VIPs. Additional jerseys available upon request at cost. These jerseys will be reused year after year.

T-Shirt (name on shirt sleeve): $1,000
Lanyard: $2,000
Conference Bags: $1,000
Bag Insert: $500
Equipment loan or other ideas not listed here? Contact SELF to discuss.

* Typically claimed immediately after the previous year’s event ends
[1] For the party, we source a number of Deep South microbrews, microdistilleries, and vineyards to provide a selection of adult beverages representative of the southeast and difficult if not possible to find outside of the southeast.